

## **PERSONALITY TRAITS:**

**1. SUPERFICIAL CHARM** -- the tendency to be smooth, engaging, charming, and slick. Not in the least shy, self-conscious, or afraid to say anything. He never gets tongue-tied and has freed himself from the social conventions about taking turns in talking, for example.

**2. GRANDIOSE SELF-WORTH** -- a grossly inflated view of one's abilities and self-worth, self-assured, opinionated, cocky, a braggart. An arrogant guy who believes he is a superior human being.

**3. NEED FOR STIMULATION (PRONENESS TO BOREDOM)** -- an excessive need for novel, thrilling, and exciting stimulation; taking chances and doing things that are risky. Often has low self-discipline in carrying tasks through to completion because he gets bored easily.

**4. PATHOLOGICAL LYING** -- can be moderate or high; in moderate form, and will be shrewd, crafty, cunning, sly, and clever (in extreme form, he will be deceptive, deceitful, underhanded, unscrupulous, manipulative, and dishonest).

**5. CONNING AND MANIPULATIVENESS** -- the use of deceit and deception to cheat, con, or defraud others for personal gain; distinguished from Item #4 in the degree to which exploitation and callous ruthlessness is present, as reflected in a lack of concern for the feelings and suffering of one's victims.

**6. LACK OF REMORSE OR GUILT** -- a lack of feelings or concern for the losses, pain, and suffering of victims; a tendency to be unconcerned, dispassionate, coldhearted, and unempathic. This item is usually demonstrated by a disdain for one's victims.

**7. SHALLOW AFFECT** -- emotional poverty or a limited range or depth of feelings; interpersonal coldness in spite of signs of open gregariousness.

**8. CALLOUSNESS and LACK OF EMPATHY** -- a lack of feelings toward people in general; cold, contemptuous, inconsiderate, and tactless.

**9. PARASITIC LIFESTYLE** -- an intentional, manipulative, selfish, and exploitative financial dependence on others as reflected in a lack of motivation, low self-discipline, and inability to begin or complete responsibilities.

**10. POOR BEHAVIORAL CONTROLS** -- expressions of irritability, annoyance, impatience, threats, aggression, and verbal abuse; inadequate control of anger and temper; acting hastily.

**11. PROMISCUOUS SEXUAL BEHAVIOR** -- a variety of brief, superficial relations, numerous affairs, and an indiscriminate selection of sexual partners; the maintenance of several relationships at the same time; a history of attempts to sexually coerce others into sexual activity or taking great pride at discussing sexual exploits or conquests.

**12. LACK OF REALISTIC, LONG-TERM GOALS** -- an inability or persistent failure to develop and execute long-term plans and goals; a nomadic existence, aimless, lacking direction in life.

**13. IMPULSIVITY** -- the occurrence of behaviors that are unpremeditated and lack reflection or planning; inability to resist temptation, frustrations, and urges; a lack of deliberation without considering the consequences; foolhardy, rash, unpredictable, erratic, and reckless.

**14. IRRESPONSIBILITY** -- repeated failure to fulfill or honor obligations and commitments; such as not paying bills, defaulting on loans, performing sloppy work, being absent or late to work, failing to honor contractual agreements.

**15. FAILURE TO ACCEPT RESPONSIBILITY FOR OWN ACTIONS** -- a failure to accept responsibility for one's actions reflected in low

conscientiousness, an absence of dutifulness, antagonistic manipulation, denial of responsibility, and an effort to manipulate others through this denial.

**16. MANY SHORT-TERM RELATIONSHIPS** -- a lack of commitment to a long-term relationship reflected in inconsistent, undependable, and unreliable commitments in life, including marital.

**17. JUVENILE DELINQUENCY** -- behavior problems between the ages of 13-18; mostly behaviors that are crimes or clearly involve aspects of antagonism, exploitation, aggression, manipulation, or a callous, ruthless tough-mindedness.

**18. CRIMINAL VERSATILITY** -- A diversity of types of criminal offenses (regardless if the person has been arrested or convicted for them); taking great pride at getting away with crimes.